THEORETICAL PERSPECTIVES AND CONCEPTUAL FRAMEWORKS OF COOPETITION

Suzanna Lamria Siregar

.

Fakultas Ekonomi, Universitas Gunadarma Jl. Margonda Raya 100, Depok 16424 ssiregar@staff.gunadarma.ac.id

ABSTRACT

There are several perspectives that provide useful theoretical frameworks for analyzing coopetition based on its original paradigm – competition and cooperation. They are transaction–cost economics, resource-based view, game theory, industrial-organization, socioeconomics and social network analysis. Theoretical perspectives then developed to conceptual frameworks that explain and predict empirical phenomena of coopetition. The frameworks of coopetition vary from a continuum with cooperation and competition at its ends to the tendency to adopt multidimensionality under orthogonal structure between two constructs of competition and cooperation. – briefly drawing the typology of coopetition with coopetition and cooperation constructs as its axis.

Keywords:, coopetition, theoretical perxpectives.